



CHAIRMAN'S REPORT

Citizens Bank Guyana Inc. recorded a Profit After Taxation for the six months ended March 31, 2019 of \$357.5 million compared to \$277.7 million for the corresponding period last year representing an increase of \$79.8 million or 29.0%.

Interest Income for the six-month period was \$1.4 billion, while Interest Expense was \$160.9 million, resulting in Net Interest Income of \$1.2 billion compared to \$1.1 billion for the corresponding period last year. Other Income was \$280.9 million, resulting in a surplus before Non-interest Expenses of \$1.5 billion; this represents an increase of \$141.2 million or 11.0% over the corresponding period last year.

The Bank's Operating Expenses which were \$743.2 million, reflecting an increase of 3.0% over the corresponding period last year. Increases in the cost of goods and services were the major contributors to the increase in our operating expenses. Net impairment on financial assets was \$130.8 million compared to \$153.5 million for the corresponding period last year.

At March 31, 2019, the net loans and advances balance was \$26.4 billion, compared to \$26.1 billion at March 31, 2018. Net investments were \$3.6 billion, compared to \$6.3 billion at March 31, 2018.

Total deposits balance was \$40.2 billion, compared to \$39.6 billion at March 31, 2018.

The Board of Directors has approved an Interim Dividend of \$0.90 per share compared \$0.70 per share for the corresponding period in 2018.

The remaining six months of our financial year will require us to overcome many challenges. Citizens Bank Guyana Inc is however optimistic that we will record an improved performance that will result in increased shareholder value.

I take this opportunity to thank our customers for their support, the management and staff for their dedication and hard work, our shareholders and fellow Directors for their co-operation and assistance.



INTERIM REPORT

STATEMENT OF INCOME

For the Half Year Ended 31 March 2019

| Thousands of Guyana Dollars | Unaudited For the three months ended 31-Mar-19 | Unaudited For the three months ended 31-Mar-18 | Unaudited For the six months ended 31-Mar-19 | Unaudited For the six months ended 31-Mar-18 | Audited For the year ended 30-Sep-18 |
|---------------------------------------|--|--|--|--|---|
| INTEREST INCOME | 662,706 | 663,397 | 1,350,268 | 1,370,114 | 2,725,802 |
| INTEREST EXPENSE | (89,316) | (115,661) | (160,861) | (253,525) | (481,013) |
| NET INTEREST INCOME | 573,390 | 547,736 | 1,189,407 | 1,116,589 | 2,244,789 |
| OTHER INCOME | 125,088 | 133,816 | 280,944 | 212,582 | 434,077 |
| TOTAL NET INCOME | 698,478 | 681,552 | 1,470,351 | 1,329,171 | 2,678,866 |
| OPERATING EXPENSES | (349,346) | (353,300) | (743,284) | (718,364) | (1,475,364) |
| NET IMPAIRMENT ON FINANCIAL ASSETS | (65,400) | (54,585) | (130,800) | (153,465) | (194,109) |
| PROFIT BEFORE TAXATION | 283,732 | 273,667 | 596,267 | 457,342 | 1,009,393 |
| TAXATION CHARGE | (112,194) | (106,908) | (238,808) | (179,659) | (407,092) |
| PROFIT AFTER TAXATION | 171,538 | 166,759 | 357,459 | 277,683 | 602,301 |
| EARNINGS PER SHARE | \$2.88 | \$2.80 | \$6.01 | \$4.67 | \$10.12 |



INTERIM REPORT

STATEMENT OF COMPREHENSIVE INCOMEFor the Half Year Ended 31 March 2019

| Thousands of Guyana Dollars | Unaudited For the three months ended 31-Mar-19 | Unaudited For the three months ended 31-Mar-18 | Unaudited For the six months ended 31-Mar-19 | Unaudited For the six months ended 31-Mar-18 | Audited For the year ended 30-Sep-18 |
|---|--|--|--|--|---|
| PROFIT AFTER TAXATION | 171,538 | 166,759 | 357,459 | 277,683 | 602,301 |
| OTHER COMPREHENSIVE INCOME: | | | | | |
| Items that may be subsequently reclassified to profit or loss | | | | | |
| Fair value gain / (loss) on available-for-sale asset | 21,385 | (8,615) | 23,312 | (13,785) | (16,927 |
| Deferred tax (charge) / credit on fair value loss on available-for-sale asset | (8,554) | 3,446 | (9,325) | 5,514 | 6,771 |
| | 12,831 | (5,169) | 13,987 | (8,271) | (10,156 |
| TOTAL COMPREHENSIVE INCOME | 184,369 | 161,590 | 371,446 | 269,412 | 592,145 |



INTERIM REPORT STATEMENT OF FINANCIAL POSITION

For the Half Year Ended 31 March 2019

| Thousands of Guyana Dollars | Unaudited As At 31-Mar-19 | Unaudited As At 31-Mar-18 | Audited As At 30-Sep-18 |
|--|---------------------------------|---------------------------------|-------------------------------|
| ASSETS | | | |
| Cash and balances with Bank of Guyana | 13,567,101 | 10,029,971 | 12,721,701 |
| Amounts due from other banks | 2,558,723 | 2,384,245 | 3,754,775 |
| Investment securities | 3,595,472 | 6,282,380 | 4,323,888 |
| Loans and advances | 26,402,405 | 26,083,022 | 25,527,124 |
| Other assets | 4,165,757 | 4,216,002 | 4,154,863 |
| TOTAL ASSETS | 50,289,458 | 48,995,620 | 50,482,351 |
| LIABILITIES | | | |
| Customers' deposits | 40,202,208 | 39,583,688 | 40,903,223 |
| Other liabilities | 1,178,612 | 1,048,746 | 934,852 |
| TOTAL LIABILITIES | 41,380,820 | 40,632,434 | 41,838,075 |
| SHAREHOLDERS' EQUITY | | | |
| Share capital | 594,913 | 594,913 | 594,913 |
| Statutory reserve | 594,913 | 594,913 | 594,913 |
| General banking risk reserve | 468,791 | 459,218 | 468,791 |
| Other reserves | 54,416 | 42,314 | 40,429 |
| Retained earnings | 7,195,605 | 6,671,828 | 6,945,230 |
| TOTAL SHAREHOLDERS' EQUITY | 8,908,638 | 8,363,186 | 8,644,276 |
| TOTAL LIABILITIES AND SHAREHOLDERS' EQUITY | 50,289,458 | 48,995,620 | 50,482,351 |

On behalf of the Board of Directors

CHIFFORD B. REIS CHAIRMAN ETON M. CHESTER
MANAGING DIRECTOR



INTERIM REPORT STATEMENT OF CHANGES IN EQUITY For the Half Year Ended 31 March 2019

General Investment Banking Thousands of Guyana Revaluation Risk Share Statutory Revaluation Retained **Dollars** Capital Reserve Reserve Reserve Reserve **Earnings** Total For the three months ended 31 March 2018 (10,578)As at beginning of period 594.913 594.913 58.061 459.218 6,624,052 8,320,579 (5,169)0 0 0 Total comprehensive income 0 166,759 161,590 0 0 0 0 Dividend paid 0 (118,983)(118,983)As at end of period 594.913 594.913 58.061 (15,747)459.218 6.671.828 8.363.186 For the three months ended 31 March 2019 As at beginning of period 594.913 594.913 58.061 (16,476)468.791 7.131.151 8.831.353 Total comprehensive income 0 0 0 12,831 0 184,369 171,538 Dividend paid 0 0 0 0 0 (107,084)(107,084)594.913 594.913 58.061 468,791 As at end of period (3.645)7.195.605 8.908.638 For the six months ended 31 March 2018 As at beginning of period 594.913 459.218 594.913 58.061 (7.476)6.513.128 8.212.757 Total comprehensive income 0 0 0 (8,271)0 277,683 269,412 Dividend paid 0 0 0 0 0 (118,983)(118,983)594.913 594.913 58.061 (15,747)459.218 8.363.186 As at end of period 6,671,828 For the six months ended 31 March 2019 As at beginning of period 594.913 58.061 468.791 594.913 (17,632)6,945,230 8,644,276 Total comprehensive income 0 0 0 13,987 0 357,459 371,446 Dividend paid 0 0 0 0 0 (107,084)(107,084)As at end of period 594.913 594.913 58.061 (3,645)468.791 7.195.605 8.908.638



INTERIM REPORT STATEMENT OF CASH FLOWS

For the Half Year Ended 31 March 2019

| Thousands of Guyana Dollars | Unaudited For the three months ended 31-Mar-19 | Unaudited For the three months ended 31-Mar-18 | Unaudited For the six months ended 31-Mar-19 | Unaudited For the six months ended 31-Mar-18 | Audited For the year ended 30-Sep-18 |
|---|---|--|--|---|---|
| OPERATING ACTIVITIES | | | | | |
| Profit before taxation | 283,732 | 273,667 | 596,267 | 457,342 | 1,009,393 |
| Adjustments to reconcile net profit to net cash provided by operating activities: | | | | | |
| Adjustment for non - cash items (Increase) / decrease in operating assets Increase / (decrease) in operating liabilities Reserve requirement with Bank of Guyana Taxes paid | 63,053 (1,051,431) 1,848,728 (229,652) (82,712) | 60,177 53,403 (934,505) 221,533 (104,045) | 125,849 (934,324) (577,215) 96,404 (128,176) | 124,475 2,019,743 (1,138,354) 260,162 (163,048) | 251,899 2,600,203 238,089 137,996 (566,763) |
| NET CASH INFLOW / (OUTFLOW) - INVESTING ACTIVITIES | 831,718 | (429,770) | (821,195) | 1,560,320 | 3,670,817 |
| INVESTING ACTIVITIES | | | | | |
| Net movement of investment securities Purchase of property and equipment Purchase of intangible assets Proceeds from sale of property and equipment | 2,485,684 (46,128) (14,999) 537 | (1,115,792) (10,893) (36,233) 4,293 | 751,728 (57,137) (21,098) 537 | (2,093,545) (13,039) (42,420) 4,293 | (132,737) (94,833) (50,594) 4,693 |
| NET CASH INFLOW / (OUTFLOW) - | 2,425,094 | (1,158,625) | 674,030 | (2,144,711) | (273,471) |
| FINANCING ACTIVITIES | 2,420,034 | (1,100,020) | 074,000 | (2,144,711) | (210,411) |
| Dividends paid | (107,084) | (118,983) | (107,084) | (118,983) | (160,626) |
| NET CASH OUTFLOW- FINANCING ACTIVITIES | (107,084) | (118,983) | (107,084) | (118,983) | (160,626) |
| NET INCREASE / (DECREASE) IN CASH AND CASH EQUIVALENTS | 3,149,728 | (1,707,378) | (254,249) | (703,374) | 3,236,720 |
| CASH AND CASH EQUIVALENTS AS AT BEGINNING OF PERIOD | 8,411,029 | 9,582,290 | 11,815,006 | 8,578,286 | 8,578,286 |
| CASH AND CASH EQUIVALENTS AT END OF PERIOD | 11,560,757 | 7,874,912 | 11,560,757 | 7,874,912 | 11,815,006 |



STATEMENTS 2019

INTERIM REPORT
NOTES TO THE INTERIM FINANCIAL STATEMENTS
For the Half Year Ended 31 March 2019

1 ACCOUNTING POLICIES

These interim financial statements were prepared to comply with Supervision Guideline 10 as issued by the Bank of Guyana. The accounting policies used are consistent with those applied in the annual financial statements for the year ended 30 September 2018.

There are some changes to IFRSs that are applicable from this financial year. Of these changes, IFRS 9 is considered relevant and its adoption is described below.

IFRS 9 - Financial Instruments

Of the measures introduced by this Standard, management has identified the forward-looking expected credit loss ('ECL') approach to impairment losses on financial assets, as applicable. The Company is in the process of building a financial model to comply with the impairment requirements of the Standard. The impact of application of the ECL model for this financial year will be recorded in the second half year. As permitted by the Standard, the Company will record any impact on adoption in the opening retained earnings as at 01 October 2018, without restatement of comparative figures.

2 TAXATION

The taxation charge is based on the actual results of the period, adjusted for the provisions of the applicable tax legislation, and includes an allowance for deferred taxation. Deferred taxation is computed using the liability method for all temporary differences arising between the tax bases of the assets and liabilities and their carrying values for financial reporting purposes.

3 DIRECTORS' INTEREST

| | Ordinary Shares of Beneficial Interest | No Par Value Associate's Beneficial | |
|------------------|--|---|--|
| | iliterest | Interest | |
| Clifford B. Reis | Nil | 125,000 | |
| Rakesh K. Puri | Nil | 9,929,241 | |
| Eton M. Chester | Nil | 10,001 | |

No other Director or his known associate has any beneficial interest in any shares of the Company.

4 SUBSTANTIAL SHAREHOLDERS

Ordinary Shares of No Par Value

| Banks DIH Limited | 30,340,557 |
|---------------------------------|------------|
| Continental Agencies Limited | 9,929,241 |
| Hand - in - Hand Pension Scheme | 5,802,885 |
| Hand - in - Hand Group | 4,205,356 |

A substantial shareholder is defined as a person or entity entitled to exercise, or control the exercise of five percent (5%) or more of the voting power at any general meeting.

5 RELATED PARTY BALANCES AND TRANSACTIONS

| | As At 31-Mar-19 \$'000 | As At 31-Mar-18 \$'000 | As At 30-Sep-18 \$'000 |
|--------------------------------|------------------------------|------------------------------|------------------------------|
| Loans | 662,036 | 1,192,860 | 837,643 |
| Deposits | 14,694,499 | 11,909,466 | 13,071,062 |
| Letters of Credit & Guarantees | 144,099 | 144,099 | 143,567 |



INTERIM REPORT

NOTES TO THE INTERIM FINANCIAL STATEMENTS

For the Half Year Ended 31 March 2019

5 RELATED PARTY BALANCES AND TRANSACTIONS (Cont'd)

STATEMENTS 2019

| | For the six | For the six | For Year |
|------------------|--------------|--------------|-----------|
| | months ended | months ended | Ended |
| | 31-Mar-19 | 31-Mar-18 | 30-Sep-18 |
| | \$'000 | \$'000 | \$'000 |
| Interest Income | 32,729 | 51,844 | 92,623 |
| Interest Expense | 48.917 | 66.849 | 127,582 |

Related parties include major shareholders, key management personnel and other organisations controlled or significantly influenced by key management personnel.

6 INTRA - GROUP OBLIGATIONS

Banks DIH Limited, the parent company of Citizens Bank Guyana Inc, has outstanding obligations comprising of loans and guarantees totalling \$320.9 million owing to the Bank as at 31 March 2019 (31 March 2018: \$605.0million). Of the \$320.9 million obligations, \$102.3 million are guarantees while loans total \$218.6 million, (31 March 2018: \$102.3 million were guarantees while loans totalled \$502.7 million). These obligations are included in balances shown in the Note (5).

7 CAPITAL COMMITMENTS

| | As At | As At | As At |
|---|---------------------|-----------|-----------|
| | 31-Mar-19 \$'000 | 31-Mar-18 | 30-Sep-18 |
| | \$ 000 | \$'000 | \$'000 |
| Capital commitments for property and equipment: | | | |
| Authorised but not contracted for | 641,261 | 383,766 | 684,451 |
| Authorised and contracted for | 53,998 | 29,410 | 60,498 |

8 FAIR VALUE

Asset carried at fair value

The Company's available-for-sale investment security of \$224.4 million (2018: \$204.2 million) is carried at fair value based on a quoted price from an active market. It would therefore be classified as level 1.

Assets and liabilities not carried at fair value

The table below shows the fair values of assets and liabilities which are not carried at fair value on the statement of financial position but for which disclosures of fair value is required.

| | IFRS 13 Level | 31-Mar-19 Carrying Amount | 31-Mar-19 Fair Value | 31-Mar-18 Carrying Amount | 31-Mar-18 Fair Value |
|---|------------------|---------------------------------|----------------------------|---------------------------------|----------------------------|
| Assets: Investment securities (Held -to-maturity) | Level 2 | 3,371,068 | 3,380,763 | 6,078,146 | 6,119,777 |
| Loans and advances | Level 2 | 26.402.405 | 26.758.690 | 26.083.022 | 26.623.061 |

The fair value of held to maturity investment securities and loans and advances are based on net present values using discount rates reflective of market rates for similar assets.

The fair values of other financial assets and liabilities approximate to their carrying amounts given short term to maturity.